



**CASE STUDY:
VMware**

INFRASTRUCTURE AND CLOUD OPTIMIZED, DATA SECURED

THE CHALLENGE

A healthcare organization with multiple government projects was running on legacy VMware in a collocated environment. This was not only costing thousands of dollars, but also a security and compliance risk. They tried to address the project themselves, but quickly learned they did not have the skills and experience, or the time to do so. The company urgently needed someone to guide them through cloud strategy and security.

THE APPROACH

Vernovis' consultant holistically assessed their legacy environment and found immediate areas for optimization. During the first phase, he downsized and consolidated their VMware, and decommissioned the physical infrastructure they had in the collocated environment. He also developed a cloud strategy roadmap and a security road map to ensure their systems were continuously improving.

THE RESULT

The organization is now HIPAA and HITRUST compliant, more secure, and has a cloud and security strategy document for continuous improvement. In addition, the Vernovis consultant saved them \$10-15 K monthly by eliminating the collocated environment and \$10K per month through AWS optimization. He also ensured they now have a monitoring solution allowing them to analyze cost reports and continually optimize utilization to control their bill. Because the consultant was able to work with and lead the client's internal team, they had additional cost savings in not having to hire a cloud engineer or solutions architect.

\$300K
SAVED
ANNUALLY

2
COMPLIANCE RISKS
REMIEDIATED